



**Gujarat Cooperative Milk Marketing Federation Ltd, Anand  
AmulFed Dairy (Previously known as AmulFed Dairy)**

Plot No. 35, Nr. Indira Bridge,  
Ahmedabad-Gandhinagar Highway  
Village: Bhat, Dist: Gandhinagar  
Gujarat, India-382428

Request for Bid (RFB) for "**Design, Supply, Installation and commissioning and Validation of Injection Moulding Closure making machine for 38 mm for Aseptic PET Bottle Line.**" as per given scope of work "as per given scope of work.

AFD: PUR: ENQ: 2019:32





## AMULFED DAIRY

( A Unit of Gujarat Co-operative Milk Marketing Limited )  
Plot No. 35, Near Indira Bridge, Ahmedabad-Gandhinagar Highway  
Village - Bhat, Dist - Gandhinagar - 382428  
Phone : +91-79-3969055/56 Fax : +91-79-3969059

We invite sealed bids from eligible bidders for the following works: **“Design, Supply, Installation and commissioning and Validation of Injection Moulding Closure making machine for 38 mm for Aseptic PET Bottle Line”** as per the scope of supply mentioned in the Inquiry”.

Bid Reference	AFD: PUR: ENO: 2019:32
Bid Start	Starts from 1.07.2019
Submission	Up to 02.00 pm of 20.07.2019
Completion period	7 months

### Eligibility Criteria

- 1) Bidder should be having minimum 1 number of successful installations of similar nature (injection moulding machine for aseptic closure) working in India.
- 2) The Bidder/Supplier shall have turnover, in each of the last three years, at least **Rs. 50 crore** and must have executed, in the last three years at least one contract of similar nature.

Technical Specification : As per the Annexure-I

### Submission of Bid :

Bidders fulfilling above eligibility criteria eligible for submission of bids in their name only.

- 1.1 The bid shall be submitted through hardcopy before above due date is acceptable.
- 1.2 The Price Break up sheet (in separate sealed Envelope) and technical document shall be submitted at the office address mentioned below.
- 1.3 The price Break up sheet should be entitled with reference of “Price Break Up for, **“Design, Supply, Installation and commissioning and Validation of Injection Moulding Closure making machine for 38 mm for Aseptic PET Bottle Line”**”.

### Rights Reserved by AmulFed Dairy (A unit of GCMMF Ltd).

AmulFed Dairy (A unit of GCMMLtd), at its sole discretion and without assigning any reason thereof, reserves the right to accept and / or reject the whole or part of any or all the bids received.

### Validity :

The offer should be valid for 6 Months from the date of Bid opening.

Contact details: For any techno-commercial query you may contact Palak Shah (7359001666), or (E-mail-palak.shah@amul.coop ) of Purchase department.

## Annexure-I

### Closure Manufacturing Machine

- **Injection Moulding Aseptic Closure Manufacturing Machine -**
  - **32 Cavity with Mold 38mm including Logo Engraving**
  - **Cap Dia.: 38 mm, 2-start, aseptic closure**
  - **Min Output Capacity required with slitting as per the drawing enclosed: 6.5 Lac/day.**
  - **Supplier has to provide tentative utility requirement for the machine, GA Drawing etc.**
  - **Dehumidifier, Water Chiller of suitable capacity, Granules Conveying and MB Dosing system, Packaged compressor with Dryer to supply**
  - **Granule Conveying and MB dosing system must have online Magnetic separator**
  - **Drawing for the Caps: As below**
  - **Machine should be with 100% Inspection System (Make- IMD – Vista- Vision Inspection system and IMD Vista Spark Pinhole detection system )**
  - **Automatic CAP Counter and Box Shifter should integral part of the Machine: Box Size: Corrugated Box,5 Fly, 580 Length\*380 Width\*395 Height Mm**
  - **Warranty should be Minimum-3 Years for machine and Mould**
  - **Spares for 3 years of smooth operation to provide**
  - **Preference will be given to Most energy efficient CAP manufacturing production line**
  - **Validation of CAP performance at High speed Filling line including necessary test parameters will be part of contract**
  - **Tool Box, Special Tool, N2 Cylinder set to supply along with machine**
  - **Comprehensive AMC and Remote Diagnosis for Molding Machine, Conveyer, Box Shifter, Utility**
- Supply, Installation, Commissioning and validation (on GEA Aseptic Filling line) to include**
- **Travel Expense, lodging Boarding, local transfers of Engineers till validation will be supplier's scope**
  - **Machine should comply to CE directive**

### Annexure-IV

Price Schedule Form		
Summary Sheet		
SN	Summary Heads	Amount
1	2	3
1	Total Ex-factory, Packed	
2	Transportation	
3	Insurance	
4	GST/Custom Duty	
5	Total Supply Price delivered at Site (1+2+3+4)	
6	Total Installation & Commissioning with GST	
7	Total Bid Price (5+6)	

Note:

1	Bid must be submitted strictly as per this pro forma (items break-up sheet shall be submitted in hard copy in sealed envelope at office address mentioned in IFB with marking of "DO Not Open Before").
2	Amount against Sr. No 1 to 3 & 7 must be the total worked out in items break-up sheet.
3	Please quote charges for transportation (Sr. no 4) and insurance (Sr. no 5) as a percent of ex-factory, packed (Sr. No 1).
4	List of Spares with unit prices, valid for one year, must be submitted.
5	All the bidders have to submit price considering EPCG/MEIS as well as considering Full custom duty. In all the cases all the responsibility till commissioning of the plant will remain of Bidder/Supplier.

**Signature of Authorized Signatory of Bidder/Supplier**

**Payment Term of the tender:**

Payment for supply, installation and commissioning contracts must be strictly as below:

- 1) 10% advance of total contract value (Supply + Erection & Commissioning) on submission of following:
  - (i) Acceptance of the order i.e.
    - a. Submission of the Duplicate copy of the order duly signed by the authorised signatory putting stamp of the Organisation.
    - b. Execution of the Contract Form.
  - (ii) Against a bank guarantee for equivalent amount valid for 60 days beyond the stipulated delivery (as per schedule of delivery/supply)/ completion period.
  - (iii) The Performance Security shall be in the amount of 10% of the Contract price up to sixty days after the date of completion of performance obligations including warranty obligations.
- 2) 10% of total contract value on first submission of Plant layout, and P&I Diagram for process and services. against submission of Bank guarantee valid for 60 days beyond the stipulated delivery (as per schedule of delivery/supply)/ completion period
- 3) Payment against Supply and erection of equipments/material:
  - a. 65% progressive payment of supply value against safe receipt of goods at site.
  - b. 65 % payable on erection value on progression of erection as per Joint Measurement Sheet within 30 days of submission of JMS.
- 4) 15% balance payment within 30 days of satisfactory commissioning of the plant.

- Notes:**
- a) Payment shall be made on complete supply of an item/group of items specified in the contract. No payment specified in the contract. No payment shall be made if supply of an item/group of items is incomplete.
  - b) For all the payments to be made against bank guarantees, The Bank Guarantees should be obtained from Nationalized Bank or ICICI Bank/HDFC Bank/Axis Bank/IDBI/HSBC

**Liquidated Damages**

Bidder/Supplier fails to deliver any or all of the Goods or perform the Services within the time period(s) specified in the Contract, the Purchaser shall, without prejudice to its other remedies under the Contract, deduct from the Contract Price, as liquidated damages as under:

**a. For the Supply Component:**

A sum equivalent to 0.5% of the delivered price of the delayed goods (As per the price break up furnished by the supplier and accepted by the Purchaser, which the supplier fails to supply within the time period specified in the contract for each week of delay.

**b. For the Erection and Commissioning Component:**

A sum equivalent to 0.5% of the un – executed portion of each week of delay or part thereof beyond the time specified in the contract for the successful completion of the plant.

The total amount so deducted as per above, shall not exceed **5%** of the Contract value. Once the maximum is reached, the Purchaser may consider termination of the Contract.

## **QUALIFICATION APPLICATION**

### **Qualification Application Form**

You must submit this form (Table 2 and 3), duly filled in, along with the supporting as per following checklist given in Table 1:

<b>Table 1 Checklist for Supportings</b>	
<b>Supportings Required</b>	<b>Please (√)</b>
Latest Balance sheet filed with (Name of Authority) on (Date)	
Latest Profit & Loss Statement <b>from (date) to (date)</b> filed with (Name of Authority) on (date).	
Audited copies <sup>1</sup> of annual accounts and P & L account of <b>past 3 years</b>	
Certificate of Financial Soundness from Bankers of Bidder /Suppliers	
Income Tax Clearance Certificate (Latest)	
Sales Tax Clearance Certificate (Latest)	
Details of Income Tax Registration	
Details of Sales Tax Registration	
Organization Chart	
Annual Report of last three years	

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<sup>1</sup> Indigenous Bidder/Suppliers must attach copy of accounts audited under section **44 AB of Income Tax Act**. In case the accounts need not be audited, a Chartered Accountant or Manager of a Nationalized Bank should attest the information in this statement.

**Table 2  
Financial Soundness**

<b>General Information</b>			
<b>Name</b>			
<b>Address</b>			
<b>Phones</b>			
<b>Mobile</b>			
<b>Fax</b>			
<b>E-mail</b>			
<b>Contact Personnel with designation</b>			
<b>Financial Information</b>			
<b>S N</b>	<b>Description</b>		<b>Value (Rs)</b>
1	<b>Cash</b>	In Bank	
		In Hand	
		Total	
2	<b>Fixed Assets</b>	Gross	
		Net	
3	<b>Current Assets</b>	Inventories	
		Others	
		Total	
4	<b>Current liabilities</b>	Bank Cash Credit	
		Sundry creditors	
		Others	
		Provisions	
		Contingent Liabilities (including claims not acknowledged, please specify)	
		Total	
5	<b>Capital</b>	Share capital	



		Free reserves	
		Other reserves (please specify)	
6	Term loans from financial institutions and banks		
7	Working capital		
8	Net worth		
9	Debtors and advances considered good	More than 6 months	
		Less than 6 months	

<b>Significant Financial Ratios</b>			
<b>SN</b>	<b>Ratio</b>	<b>Definition</b>	<b>Value</b>
1	Current	Current Assets to Current Liabilities	
2	Acid Test	(Cash + temporary investment held in lieu of cash + current receivable) / current liabilities	
3	Solvency	Total Liability to Net Worth	
<b>Net Profit before Tax</b>			
<b>SN</b>	<b>Period</b>		<b>Value</b>
1	Current period		
2	During the last Financial Year		
3	During the year before last Financial Year		
<b>Financial Arrangements</b>			
<b>SN</b>	<b>Resources</b>		<b>Amount</b>
1	Own		
2	Bank Credits		
3	Others (Specify)		

<b>Sales</b>			
<b>SN</b>	<b>Category of Customers</b>	<b>Value of orders to be executed/ anticipated Sales</b>	
		<b>Current</b>	<b>Next Financial Year</b>
1	Government Department		
2	Commercial		
3	Others		
	Total		
<b>Annual Turnover</b>			
<b>SN</b>	<b>Financial Year (Please begin with current year)</b>		<b>Turnover</b>
1			
2			
3			
4			
5			
6			

**Table 3  
Technical Competency**

<b>Classifications</b>		
<b>SN</b>	<b>Category</b>	<b>Please (√)</b>
1	Manufacturer	
2	Clearing & Forwarding Agent	
3	Stockist	
4	Wholesale Dealer	
5	Authorized Reseller	
6	Authorized Service Agent	
7	Retailer	
8	Trader	
9	Others (please specify)	
<b>Details on Plant</b>		
<b>SN</b>	<b>Plant</b>	<b>Details</b>
1	Location	
2	Description	
3	Type	
4	Size of building	
5	Is property on lease or free hold?	
6	If on lease, indicate date of expiry of lease in each case.	
7	Others (please specify)	

<b>Plant Facilities</b>					
<b>SN</b>	<b>Facilities</b>	<b>Ans</b>	<b>Remark</b>		
1	Space available for manufacturing (in m2)				
2	Space available for storage (in m2)				
3	Space available for inspection (in m2)				
4	Are buildings fire resistant? (Y/N)				
5	Are premises approved by Municipal fire Department? (Y/N)				
6	Are buildings under Municipal fire protection?				
7	Are power & fuel supply adequate to meet production requirements? (Y/N)				
8	Are adequate transportation facilities available? (Y/N)				
9	Are safety measures adequate for performance of proposed contract? (Y/N)				
10	Is adequate material handling equipment available? (Y/N)				
<b>Testing Facilities</b>					
<b>SN</b>	<b>Facilities</b>	<b>Details</b>			
1	List testing equipment available				
2	Give details of tests to be carried out on items offered.				
3	Details of the testing organizations available.				
<b>Quality Control Organization</b>					
<b>SN</b>	<b>Quality Control Method</b>	<b>Response</b>			
1	Are goods offered subject to Batch Test, Random Sampling or full 100% test for				
2	Are tests carried out by factory employees or by a separate testing agency?				
3	Are independent Quality Control Organization checks made and certificates				
<b>Manufacturing Capacity</b>					
<b>SN</b>	<b>Description of Equipment</b>	<b>Capacity</b>	<b>Units Manufactured</b>		
			<b>Current year</b>	<b>Last Year</b>	<b>2nd last year</b>
1					

2					
<b>Personnel/ Organization</b>					
SN	Personnel in	Numbers in levels			
		Managerial	Supervisory	Skilled Workmen	
1	Production				
2	Marketing				
3	Installation and commissioning				
4	Service				
5	Spare parts				
6	Administrative				
<b>Service Center nearest to our site location</b>					
<b>Location</b>					
<b>Phone no</b>					
SN	Information required on			Details	
1	Number of skilled employees				
2	Number of unskilled employees				
3	Number of engineering employees				
4	Number of administrative employees				
5	List of special repair/ workshop facility available				
6	The storage space available for spare parts (in m2)				
7	Value of minimum stock of spares available at all the service centres in respective currency				
8	List of the models/ types of equipment serviced by the Centre in last 2 years				

References <sup>2</sup>						
SN	Name of Organization	Address, Telephone, Fax, Contact Person				
1						
2						
List of components usually subcontracted						
1						
2						
Workload for the current and forth coming financial year on quarterly basis						
SN	Financial Year	Quarterly Workload as % of Total Capacity				
		I	II	III	IV	
1	Current Financial Year					
2	Next Financial Year					
List of major projects of similar size and nature previously executed						
SN	Name of the client	Project	Year of award	Year of completion	Capacity/ Products	Value (Currency)
1						
2						
3						
4						
Type of equipment manufactured and supplied (M & S) during last 2 years						
SN	Equipment	Capacity	Qty	Projects	On Hand Order Qty	
1						
2						
3						
4						

<sup>2</sup> Names of two buyers to whom similar equipment are supplied, installed and commissioned in the past and to whom reference may be made by the AmulFed Dairy, Gandhinagar regarding the Bidder/Supplier's technical and delivery ability:

<b>Type of equipment manufactured, supplied, installed and commissioned (MSIC)</b>					
<b>SN</b>	<b>Equipment</b>	<b>Capacity</b>	<b>Qty</b>	<b>Projects</b>	<b>On Hand Order Qty</b>
1					
2					
3					
4					
<b>Schedules for furnishing technical data and certified drawings after receipt of orders</b>					
1					
2					
<b>Number of weeks required for preparing a bid proposal</b>					

**Collaborators' Authorisation Form**



## Collaborators' Authorisation Form

Reference

Dated

**General Manager**

**AmulFed Dairy, Gandhinagar**

**Plot No. 35, Near Indira Bridge**

**Ahmedabad - Gandhinagar Highway**

**Vill.: Bhat, Dist.: Gandhinagar - 382428**

**Gujarat, India**

Dear Sir,

Bid Reference: MD/EXP/PKS/2015/1

We, (Name of the Collaborator), an established and reputable supplier of Technology and goods (Name of Technology & Goods ) do hereby authorize (Name and address of **Agents**) to bid, negotiate and conclude the contract with you against Bid Reference: MD/EXP/PKS/2015/1 for the above technology & goods supplied by us.

No company or firm or individual other than (Name of your sole agent/ distributor) are authorized to bid, negotiate and conclude the contract in regard to this business against this specific Bid. (Strike out this, if not applicable)

We hereby extend our full guarantee and, warranty for the technology and goods offered for supply against this invitation for bid by the above firm.

Yours faithfully,

(NAME)

For and on behalf of

(Name of Manufacturers)

Note:

This letter of authority should be on the Letterhead of the Collaborators' concern and should be signed by a person competent and having the power of attorney to bind the Supplier.