



GUJARAT CO-OPERATIVE MILK MARKETING FEDERATION LIMITED

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**AMUL (GCMMF) is the fastest growing top ranked dairy organization in the world**

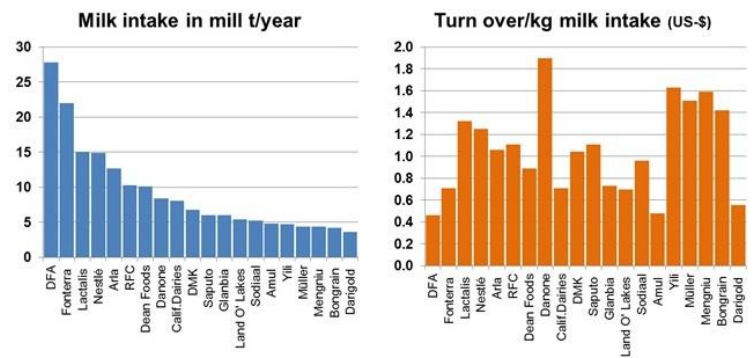
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GCMMF which markets the popular Amul brand of milk and dairy products is the fastest growing dairy organization in the entire world. In 2014, AMUL has risen to 15<sup>th</sup> rank among the top dairy organizations of the world, by IFCN (International Farm Comparison Network - a leading, global dairy knowledge organization). This has been the fastest

Rank	Company name	Origin & main operation countries	Milk intake, in mill. t milk equivalents	Estimated turnover per kg milk, in US-\$	Market share in % of world milk production
1	Dairy Farmers of America	USA	27,8	0,5	3,7%
2	Fonterra Co-operative Group	New Zealand/ others	22,0	0,7	2,9%
3	Groupe Lactalis (incl. Parmalat)	France/others	15,0	1,3	2,0%
4	Nestlé	Switzerland/others	14-15*	1,25*	2,0%
5	Arla Foods	Denmark/Sweden/others	12,7	1,1	1,7%
6	FrieslandCampina	Netherlands /others	10,3	1,1	1,4%
7	Dean Foods	USA	10,1	0,9	1,4%
8	Danone	France/others	8-9*	1,9*	1,1%
9	California Dairies	USA	8,1	0,7	1,1%
10	DMK Deutsches Milchkontor	Germany	6,8	1,0	0,8%
11	Saputo	Canada/USA/others	6,0	1,1	0,8%
12	Glanbia Group	Ireland/USA/others	6,0	0,7	0,8%
13	Land O' Lakes	USA	5-4*	0,7*	0,7%
14	Groupe Sodiaal	France	5,2	1,0	0,7%
15	Amul (GCMMF)	India	4,8	0,5	0,6%
16	Yili Group	China	4,5 - 5*	1,6*	0,6%
17	Unternehmensgruppe Theo Müller	Germany/UK, others	4,4	1,5	0,6%
18	Mengniu Dairy Company	China	4 - 4,5*	1,6*	0,6%
19	Bongrain	France/others	4,2	1,4	0,6%
20	Darigold (Northwest Dairy Association)	USA	3,6	0,6	0,5%
Sum of Top 20			184,2	1,0	25%

rise by any top-ranking dairy organizations across the globe. Just two years back (in 2012), Amul was ranked #20 in the list of top global dairy organizations. Other top-ranked dairy organizations in the list are multi-nationals operating in multiple countries, while Amul operates primarily in India. Since the milk solids content in Indian milk is much higher, due to presence of Buffalo milk in India, Amul would rank among top 10 dairy organizations, if the ranking was done on basis of milk solids being handled.

In fact, Amul(GCMMF) has been ranked 15<sup>th</sup> largest dairy organization in the world, both in terms of total milk procurement and also in terms of Turnover per Kg milk procurement. Shri R S Sodhi, Managing Director of GCMMF informed on the occasion that the entire credit for this wonderful achievement goes to the 33 lakhs farmers of Gujarat who own Amul and whose entire dedication, hard-work and commitment to excellence has resulted in this





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monumental accomplishment. Shri Sodhi further added that GCMMF plans to achieve turnover of Rs. 22000 crores in the year 2014-15. He expressed confidence that since India is the largest milk producing nation in the world, GCMMF will also one day fulfill its destiny of becoming the largest dairy organization in the entire world and become the center of gravity for global dairy industry.

