

AmulFed Dairy Gandhinagar
(A Unit of Gujarat Cooperative Milk Marketing Federation Ltd)

TENDER NOTICE

We invite sealed bids from eligible bidders for the following projects:

Requirement of open access power under Short Term/Medium Term/Group Captive/solar/hydro/wind/biomass/thermal/or any other source **for AmulFed Dairy (A Unit of GCMMF Ltd.) Gandhinagar, 66KV UGVCL Power**, Base Load 4 MW UGVCL -Contract Demand: 10250KVA **and AmulFed Dairy Packaging Film Plant (A Unit of GCMMF Ltd.)Sector 25 Gandhinagar, 11KV Torrent Power**, Base Load 1.5 MW, Torrent Power -Contract Demand: 2400KW.

Bid can be submitted only with requisite EMD. Kindly visit our website www.amul.com/m/b2b for further details.

General Manager
AmulFed Dairy Gandhinagar
**Near Indira Bridge, Ahmedabad-Gandhinagar Highway, Bhat,
Gandhinagar 382428
Phone 079-23969055-56 Fax 079-23969059**

For website WWW.AMUL.COM

Invitation for Bids (IFB)

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For More Details please visit our website www.amul.com/b2b

Bid Reference	AFDG: P&U: PUR: IFB/Open access/2018 Tender SEP
Sale	Starts from 10 th October 2018 and ends at 23 rd October 2018 on working days between 11:00 AM to 04:00 PM.
Pre meeting bid & Venue	19 th October 2018 @ 15:30 Hrs At AmulFed Dairy, Gandhinagar Bidders who have purchased the bidding documents only will be allowed to participate in the pre-bid meeting. Maximum 2 persons having valid identity proof of the company representing will be allowed to attend the pre-bid meeting
Submission	24 th October 2018 by 15 Hrs.
Opening	From 15:15 of 24 th October 2018 in front of bidders' representatives at AFDG. Maximum 2 persons having valid identity proof of the company representing will be allowed to attend the bid opening
EMD (Rs)	5,00,000 (DD)
Supply Start	Within one Month of Signing of PPA

Please refer tender document for detailed terms and conditions including technical/ requirement specifications. Price of the bidding document is Rs 5,000/- and courier charges is Rs 500/-. It can be purchased from our account department on payment of DD in the name of AmulFed Dairy (A Unit of GCMFF Ltd) payable at Ahmedabad on working days (Monday to Saturday except Public Holidays) from 11 am to 4 pm. AFDG reserves the right to reject the whole or part of any or all the bids received without assigning any reasons.

Eligibility Criteria

The Bidder should be a corporate entity duly incorporated under the relevant laws. The Bidder can be an independent power producer, or a captive power producer, or a distribution company or a Category-I/II Trading Licensee issued by Central Electricity Regulatory Authority (CERC) willing to participate in the bidding process for supply of power to AFDG.

Financial Capacity

The Bidder shall have a minimum positive Net Worth (the "Financial Capacity") equivalent to Rs. 1.5 Cr (Rupees One Crore Fifty Lacs only) per MW of Contracted Capacity, equating to Rs. 6 Cr (Rupees Six Crores only) in each of the last three (3) financial years preceding the Bid Deadline. In case the Bidder is a trading licensee, the Financial Capacity may be either fulfilled jointly or severally by the trading licensee and power producer.

For the purposes of this RFP, Net Worth (the "**Net Worth**") shall mean the sum of subscribed and paid up equity and reserves from which shall be deducted the sum of revaluation reserves, intangible assets, miscellaneous expenditure not written off and reserves not available for distribution to equity shareholders.

Net worth shall be computed in the following manner by the Bidder:

Net worth

= Paid up share capital

ADD: Reserves

SUBTRACT: Revaluation Reserves

SUBTRACT: Intangible Assets

SUBTRACT: Miscellaneous Expenditures to the extent not written off and carry forward losses

The Bidder may seek qualification on the basis of financial capability of its Parent Company for the purpose of meeting the Qualification Requirements. The financial capability of a particular Parent Company shall not be used by more than one Bidder. The determination of the relationship of Parent Company with the Bidding

company shall be as existing on the date seven (7) days prior to the Bid Deadline. Documentary evidence in form of a certification from a practicing Company Secretary or Statutory Auditor to establish such relationship shall be furnished by the Bidder along with the Bid. Further, the Bidding Company will have to submit a legally binding undertaking supported by a Board resolution from the Parent Company that the obligation of the Bidding Company to submit a Contract Performance Guarantee, if selected, shall be deemed to be the obligations of its Parent and in the event of any default whatsoever by the Successful Bidder in submitting the Contract Performance Guarantee, the same shall be submitted by its Parent Company. It is further clarified that any of the Parent Company of the Bidding Company shall not separately participate directly or indirectly in the same bidding process. Further, if any Bidder has a Conflict of Interest with other Bidder(s) participating in the same bidding process, the Bid of all such Bidder(s) shall be rejected.

Technical Capacity

For demonstrating technical capacity and experience (the “**Technical Capacity**”), the Bidder (in case the Bidder is a trading licensee, the Bidder shall ensure that the corporate entity owning the generating unit(s) fulfils the Technical Capacity and the Bidder shall submit documentary evidence regarding the same in its Bid) shall:

- a. have the capability to supply the Contracted Capacity at Delivery Point on round the clock basis to Procurer from a firm power source;
- b. own and operate generating unit(s) having an installed capacity equivalent to at least twice the Contracted Capacity specified in Clause 1.3.1;
- c. have fuel supply arrangement or agreement to supply firm power for the entire tenure of contract without any restriction for generation of power and supplying it to AFDG.

In case the Bidder intends to supply power on medium term basis under group captive model, the Bidder shall ensure that generating unit(s) from which power is identified to be supplied shall either be currently certified as Captive Generating unit(s) by respective State Electricity Regulatory Commission (SERC) or any appropriate authority, wherein the unit(s) is located or Bidder agrees to get the

unit certified as Captive Generating unit(s) by respective SERC or the appropriate authority not later than Bid Deadline.

General Term

- 2.1.4.3 In case the Bidder intends to supply power on medium term basis under group captive model, the Bidder shall ensure that generating unit(s) from which power is identified to be supplied shall either be currently certified as Captive Generating unit(s) by respective State Electricity Regulatory Commission (SERC) or any appropriate authority, wherein the unit(s) is located or Bidder agrees to get the unit certified as Captive Generating unit(s) by respective SERC or the appropriate authority not later than Bid Deadline, and shall absorb all charges in its Tariff as specified in Clause 1.3.6, applicable time-to-time (as per regulations) to Procurer;
- 2.1.4.4. In case the Bidder intends to supply power on medium term basis under bilateral model, the Bidder shall absorb all charges in its Tariff as specified in Clause 1.3.6, applicable time-to-time to Procurer;
- 2.1.4.5. In case the Bidder is a Trading Licensee and intends to supply power on medium term basis under bilateral model (Trading Licensee is not permitted to supply power under group captive model), the Trading Licensee shall have executed exclusive Power Purchase Agreement pursuant to the RFP documents hereto, and shall provide a copy of the same as part of its Bid, and the Trading Licensee shall absorb all charges in its Tariff as specified in Clause 1.3.6, applicable time-to-time to Procurer;
- 2.1.4.6. In case Bidder is a Group captive and intends to supply power under group captive scheme then the Bidder has to enter a tripartite investment agreement, which will be between Procurer (AFDG), Seller and Promoters of the Seller Company. The Promoter has to agree to transfer the Equity Shares of the Seller to the Procurer. The Promoter has to provide a Bank Guarantee (as per Annexure attached in RFQ) to the Procurer, for a value equal to the Purchase Price of equity, and valid up to three months after completion of term of the PPA, as a security against the purchase of Equity Shares by the Procurer.
- 2.1.4.7. The Bidder shall undertake (as per Format 4.5) not to submit any other bid, on the basis of the same generation source and quantum of power

from such source as mentioned in its Bid, in any bid process till the time of selection of Successful Bidder and issue of LOI or the termination of the process, whichever is earlier subject to a maximum period of one hundred and twenty

(120) days from the Bid Deadline. If the Bidder is a Trading Licensee, it shall undertake (as per Format 4.5) not to submit any bid, on the basis of the exclusive power purchase agreement submitted along with its Bid for the same quantum of power and generation source specified therein, in any bid process till the time of selection of Successful Bidder and issue of LOI or the termination of the process, whichever is earlier subject to a maximum of period of one hundred and twenty (120) days from the Bid Deadline.

2.1.4.8. The Bidder should be in a position to operationalize the contract by actual injection of power by ...

2.1.4.9. During the term of the contract, AFDG may increase Contract Capacity up to MW at Delivery Point on round-the-clock basis, subject to capacity available with the Seller, and provisions under open access regulations, Seller shall revise the Contract Capacity up to MW at same Tariff and terms of agreement entered into between Procurer and Seller.

2.2. General

2.2.1. No Bidder shall submit more than one Bid in the same bidding process from the same generation source. For multiple bids multiple tenders are to be purchased.

2.2.2. The Qualified Bidder(s) will be required to continue to maintain compliance with the Qualification Requirements throughout the bidding process and till the execution of the PPA. Failure to comply with the aforesaid provisions shall make the Bid liable for rejection at any stage.

2.2.3. Notwithstanding anything to the contrary contained in this RFP, the detailed terms specified in the draft PPA shall have overriding effect; provided, however, that any conditions or obligations imposed on the

Bidder hereunder shall continue to have effect in addition to its obligations under the PPA.

2.2.4. The draft PPA and the BPPA, if applicable, provided by Procurer as part of the Bidding Documents shall be deemed to be part of this RFP and shall be basis for PPA to be executed out of this RFP.

2.3. Bid Bond

2.3.1. Each Bidder shall submit the Bid accompanied by Bid Bond, as per format 4.7 of Bid Bond enclosed herewith in the RFP. In case the Bidder is offering power from more than one generation source, the Bid Bond shall be submitted separately for each source. The Bid Bond shall be valid for a period of thirty (30) days beyond the validity of the Bid.

2.3.2. The Bid Bond, may be invoked by the Procurer without any notice, demure, or any other legal process upon occurrence of any of the following:

2.3.2.1. Failure to furnish the Contract Performance Guarantee as per Clause 2.14; or

2.3.2.2. Failure to execute the RFP Documents; or

2.3.2.3. Bidder submitting any wrong information or making any misrepresentation in Bid as mentioned in Clause 2.10;

2.3.2.4. Bidder withdraw his Bid within its validity

2.3.2.5. The Bid Bonds of all Bidders, whose Bids are declared non-responsive, shall be returned and released by the Procurer within thirty (30) days after the date on which the Financial Bids are opened.

2.3.3. The Bid Bonds of all unsuccessful Bidders shall be returned and released by the Procurer within a period of thirty (30) days of the occurrence of the earlier of the following:

2.3.3.1. Submission of the Contract Performance Guarantee as per Clause 2.14 of the RFP and the execution of the RFP Documents (as applicable) by the Successful Bidder; or

2.3.3.2. Expiry of the Bid Validity/extended validity of Bid of unsuccessful Bidders;

2.3.4. In case of occurrence of the termination/cancellation of Bid process by the Procurer, the Bid Bonds of all Bidders shall be returned and released by the Procurer within a period of thirty (30) days.

2.3.5. The Bid Bond of the Successful Bidder(s) shall be returned on submission of Contract Performance Guarantee as per Clause **2.14** of the RFP.

The qualification criteria, if required, may be revised based on inputs from the participants in the pre-bid meeting and will be uploaded in the website accordingly

General Manager – AmulFed Dairy Gandhinagar

Documents Required with BID,

1. Draft PPA
2. IT return file(last two years)
3. Balance sheet last three years

All liaison works with approval from concerned statutory body, UGVCL, SLDC etc. are in the scope of Supplier.

A BRIEF ACCOUNT OF AMULFED DAIRY

AmulFed Dairy Gandhinagar is a pride for India being the largest Dairy in Asia (3500 KLPD – Ton per Day gearing up to process 5000 KLPD with all kinds of Dairy Products) and most likely to be the world's largest multi-products Dairy in single location. AmulFed Dairy Gandhinagar has milk processing and packing capacity of 60,000 BPH Aseptic Bottling Plant, 800 TPD of APS in TETRAPAK Laminate Packs, fully automated two 50 KLPH and 5 number 30 KLPH Milk Processing Lines with au-standardization and Continuous Butter Manufacturing Machine and butter packing lines, 2 LLPD Ice-cream, 310 MTPD Milk Powder, besides, Gulabjamun, Pizza, beverages, probiotic products etc to process 5000 KLPD milk. Being a process industry of perishable food item, uninterrupted operation is must in every front for continuous operation of the dairy 24 hours a day, 7 days a week and 365 days years after years. Losses to AmulFed Dairy are huge even for a momentary disturbance at any operation. To face the challenges of escalating fuel and energy bills, we are ambitiously looking for a the best practices to have the most efficient system in design, engineering, procurement and construction of a plant and operation and maintenance of the plant

most efficiently by young, dynamic, energy conscious, dedicated and motivated team of engineers and managers. Concept of Regeneration Dairy is introduced to design the most energy efficient plant under which water as energy carrier should be judiciously flowed in such a way that water out of a process is at temperature above ambient should move towards hot stream and below ambient should flow towards cold stream so that minimum fuel is consumed in raising water temperature and minimum power is consumed in refrigeration. Entire air-conditioning load will be segregated to Vapour Absorption system using waste or solar heat in future. Hot water will be generated from compressors heat recovery, condensing economiser, separator, milk condensate etc. The plant is designed for 100% condensate recovery system

Products Mix

SN	Products	Capacity		
		UoM	Target	Existing
1	Ice-cream	LLPD	2	2
2	UHT – White Milk	LLPD	5	5
3	UHT – Beverages & Cream	LLPD	5	3
4	Powder	TPD	310	160
5	Fresh Beverages	LLPD	5	2
6	Fresh Milk	LLPD	15	10
7	Butter Oil	MTPD	160	75
9	Yogurt	MTPD	3	1
10	Pizza	Pieces/day	5000	3000